

SOFTWARE FINANCING

Business Smart. Relationship Driven.



Independent Lessor:

- Experienced Management team with over 70 year's collective industry experience
- Creative & customized financing solutions
- Industry agnostic
- Deal size: \$100,000 to \$10,000,000
- Term: 2 to 3 years / annual pmts
- U.S. based companies
- 100% financing
- Bundle hardware

Recent Transactions:

- Public Utility: \$968,000 subscription payment agreement
- Medical Association: \$540,000 subscription payment agreement
- Pharmaceutical Co: \$767,000 subscription payment agreement
- Consumer Products Co: \$740,000 subscription payment agreement
- Public University: \$648,000 perpetual software licenses
- Hospital: \$1,230,000 subscription payment agreement

www.cencorcapital.com

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Cencor is a reliable source of financing for a broad spectrum of companies seeking to acquire enterprise software, maintenance, services and related hardware.

We focus on critical software applications, services and back-up, integral to a company's internal controls, revenue generation or other strategic initiatives.

Middle market and large corp. focus, privately or publicly held.

Subscription Payment Agreements, Installment Payment Agreements, Equipment Finance Agreements and/or Leases are available.

Customized financing solutions to match budget cycles and cash flow.

Key Features:

No Equity Dilution: Providing non-dilutive capital for soft assets.

Non-Intrusive Lending: Customized, intelligent, cost effective financing solutions to fit seamlessly into a client's capital structure. Creative solutions are the norm, not the exception.

Competitive Pricing: Risk based approach.

Low Expenses: No closing fees.

Specialized Documentation: Developed and customized for Licensor requirements, including pass-through features.

One Stop Shop: Cencor provides in-house underwriting, documentation, legal review, billing and servicing.

Financing Products: Subscription Payment Agreement • Master Installment Payment Agreement • EFA • Capital Lease • State or Municipal Lease

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